

COSMOS Final conference

Closing Remarks

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Wien, 12 June 2014



COSMOS Final Conference



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COSMOS Final Conference Invitation
The results of the COSMOS project will be presented and discussed on the final conference in Wien on 12 June 2014. [Read more](#)


COSMOS stands for Cooperative Solutions for Managing Optimized Services and is the reply to the market needs for improved cooperative intermodal freight services in South-East Europe.

The CREAM project and DIOMIS studies on intermodal rail freight transport in South East Europe (SEE) have shown a large market potential for seamless intermodal transport chains on dedicated pan European transport corridors or sections thereof. The two recent projects showed also a large discrepancy between the requirements of shippers and logistics service providers and the usual product railways and intermodal operators could offer to them in SE-Europe.

Against that background the present Common Learning Action COSMOS addresses these issues and sets the following objectives (numbered according to subsequent work packages):

1. Designing and implementing "good practices" to become more efficient in supplying

page 54




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Closing remarks

- All countries, ports and terminals are „strategically“ located
- Countries with own ports have advantages as regards organising their hinterland transports by rail
- Industrial production and increase GDP per capita after the EU accession and the economic crisis are developing slower than expected, wanted and needed
- Countries have had different starting points:
- Container/continental cargoes
- Access of rail infrastructure and liberalisation of transport markets
- Availability of railways and intermodal operators
- Business models applied
- My wish would be to develop a competitive advantage towards pure road transport rather than shifting the same unit from one train to the other by lowering the price

page 55



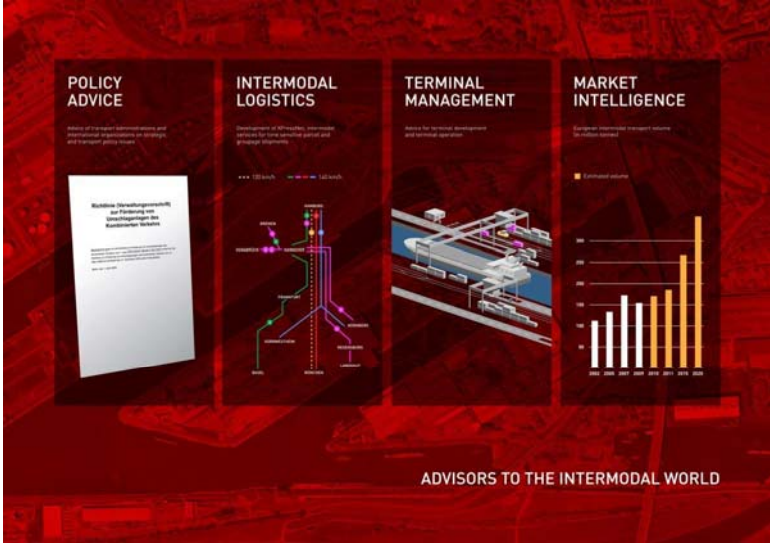
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Closing remarks

- Policy mix of
 - Infrastructure development
 - Production and operational process improvement
 - Marketing of qualitative services
 - Massification and industrialisation of intermodal rail road services to make it more efficient and reliable
- COSMOS Good Practices and Round Table Meetings were a good starting point to bring the relevant stakeholders from the business together in order to prioritize the needs and make short term success possible.
- We should talk on COSMOS achievements in a positive ways rather than lamenting the problems.

page 56

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Policy of transport administration and international organizations in strategic and transport policy issues


INTERMODAL LOGISTICS
Development of intermodal, integrated solutions for long distance general and special cargoes

TERMINAL MANAGEMENT
Plans for terminal development and efficient operation


MARKET INTELLIGENCE
European intermodal transport market development

ADVISORS TO THE INTERMODAL WORLD

page 57



Thank you for your attention.

 **KombiConsult**
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